



TO: All IKO Customers – USA

DATE: May 20, 2011

RE: Price Increase – June 20, 2011

Based upon a review of raw material costs, IKO is implementing a price increase of 11%-15% for residential and commercial roofing products and accessories effective with shipments on or after Monday, June 20, 2011.

Orders will not be price protected and pricing is based upon time of shipment.

Due to the current unstable conditions related to transportation and production of any petroleum-based product, IKO reserves the right to accelerate any announced price increases.

If you have any questions concerning this announcement, please contact your local IKO Territory Sales Representative.

Thank you for your continued support of IKO.

Keith Lowe
Vice President – Sales, US
IKO